

SERIAL 00074 - SC CLASSIFIED AND DISPLAY ADVERTISING

JUNE 30, 2005

~~JUNE 30, 2004~~

CONTRACT PERIOD THROUGH ~~JUNE 30, 2003~~

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **CLASSIFIED AND DISPLAY ADVERTISING**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **May 18, 2000**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

WT/mm
Attach

Copy to: Clerk of the Board
Patty Duncan, Human Resources
Stephen Krausnick, MCSO
Sharon Tohtsoni, Materials Management

(Please remove Serial 98026-X, from your contract notebooks.)

SPECIFICATIONS ON INVITATION FOR BID FOR: **CLASSIFIED AND DISPLAY ADVERTISING**

1.0 **INTENT:**

1.1 **PURPOSE**

The intent of this Call for Bids is to establish annual contracts for employment Classified and Display Advertising for Maricopa County using agencies. The county's expenditure on this account is over one million dollars in a year. In addition to placing employment ads in Arizona publications, Maricopa County also advertises with small and large out-of-state publications.

1.2 **SCOPE**

This document defines the basic services required to be performed by the vendor. Services may be requested locally, statewide or nationwide.

1.3 **MULTIPLE AWARDS:**

In order to ensure adequate coverage of the requirements of various user agencies, multiple awards will be made. The county also reserves the right to add vendors to the contract during the contract period, to meet its ongoing requirements and to best meet its needs.

2.0 **TECHNICAL SPECIFICATIONS:**

2.1 Vendors shall submit detailed price schedules for Classified and Display Advertising in their publications. Price schedules will include, but are not limited to, daily and weekend prices per line, display, bolding, color, photography, font, border, and other graphic charges. These schedules will be used as a basis for this contract. Requests for any amendments to these schedules during the contract period must be forwarded to the Materials Management Department.

2.1 The Classified and Display Advertising desired is referenced by Publication in the pricing section of this Call for Bids.

2.2 In order to promote more expeditious payment for subscriptions, it is requested that the current subscription price be listed in the space provided in the pricing section.

2.3 The successful Contractor(s) shall furnish proof of publication for each classified or display advertisement that the County requests. Such proof shall be received by the using agency not later than five (5) days after publication.

3.0 **SPECIAL TERMS & CONDITIONS:**

3.1 **CONTRACT LENGTH:**

This Invitation For Bids is for awarding a firm, fixed price purchasing contract to cover a THREE (3) year period.

3.2 **OPTION TO EXTEND:**

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of two (2), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 INDEMNIFICATION AND INSURANCE

3.3.1 INDEMNIFICATION

To the fullest extent permitted by law, the **CONTRACTOR** shall defend, indemnify, and hold harmless the **COUNTY**, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including but not limited to attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the acts, errors, omissions or mistakes relating to the performance of this Contract.

CONTRACTOR'S duty to defend, indemnify and hold harmless the **COUNTY**, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting therefrom, caused by any acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes, the **CONTRACTOR** may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

Abrogation of Arizona Revised Statutes Section 34-226:

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, the **CONTRACTOR** shall defend, indemnify and hold harmless the **COUNTY**, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services. **CONTRACTOR'S** duty to defend, indemnify and hold harmless, the **COUNTY**, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of the **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including the **COUNTY**.

The amount and type of insurance coverage requirements set forth below will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the sole negligence of the **COUNTY**.

3.4 INSURANCE REQUIREMENTS

CONTRACTOR, at **CONTRACTOR'S** own expense, shall purchase and maintain the herein stipulated minimum insurance with companies duly licensed, possessing a current A.M. Best, Inc. Rating of B++6, or approved unlicensed companies in the State of Arizona with policies and forms satisfactory to the **COUNTY**.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of the **COUNTY**, constitute a material breach of this Contract.

The **CONTRACTOR'S** insurance shall be primary insurance as respects the **COUNTY**, and any insurance or self-insurance maintained by the **COUNTY** shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect the **COUNTY**.

The insurance policies may provide coverage which contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to the **COUNTY** under such policies. The **CONTRACTOR** shall be solely responsible for the deductible and/or self-insured retention and the **COUNTY**, at its option, may require the **CONTRACTOR** to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

The **COUNTY** reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. The **COUNTY** shall not be obligated, however, to review such policies and/or endorsements or to advise **CONTRACTOR** of any deficiencies in such policies and endorsements, and such receipt shall not relieve **CONTRACTOR** from, or be deemed a waiver of the **COUNTY'S** right to insist on strict fulfillment of **CONTRACTOR'S** obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name the **COUNTY**, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against the **COUNTY**, its agents, representatives, officers, directors, officials and employees for any claims arising out of **CONTRACTOR'S** work or service.

3.4.1 Commercial General Liability. **CONTRACTOR** shall maintain Commercial General Liability insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision which would serve to limit third party action over claims.

The Commercial General Liability additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 11 85, and shall include coverage for **CONTRACTOR'S** operations and products and completed operations.

If the **CONTRACTOR** subcontracts any part of the work, services or operations awarded to the **CONTRACTOR**, he shall purchase and maintain, at all times during prosecution of the work, services or operations under this Contract, an Owner's and Contractor's Protective Liability insurance policy for bodily injury and property damage, including death, which may arise in the prosecution of the **CONTRACTOR'S** work, service or operations under this Contract. Coverage shall be on an occurrence basis with a limit not less than \$1,000,000 per occurrence, and the policy shall be issued by the same insurance company that issues the **CONTRACTOR'S** Commercial General Liability insurance.

3.4.2 Automobile Liability. **CONTRACTOR** shall maintain Automobile Liability insurance with an individual single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to **CONTRACTOR'S** vehicles (whether owned, hired, non-owned), assigned to or used in the performance of this Contract.

3.4.3 Workers' Compensation. The **CONTRACTOR** shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of **CONTRACTOR'S** employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$1,000,000 for each accident, \$1,000,000 disease for each employee, and \$1,000,000 disease policy limit.

In case any work is subcontracted, the **CONTRACTOR** will require the Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of the **CONTRACTOR**.

3.5 CERTIFICATES OF INSURANCE

Prior to commencing work or services under this Contract, **CONTRACTOR** shall furnish the **COUNTY** with Certificates of Insurance, or formal endorsements as required by the Contract, issued by **CONTRACTOR'S** insurer(s), as evidence that policies providing the required coverages, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.

In the event any insurance policy(ies) required by this contract is(are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of the **CONTRACTOR'S** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to the **COUNTY** fifteen (15) days prior to the expiration date.

3.6 CANCELLATION AND EXPIRATION NOTICE:

Insurance required herein shall not expire, be canceled, or materially changed without thirty (30) days prior written notice to the **COUNTY**.

3.7 TERMS AND PAYMENT:

Payment under contract will be made in the manner provided by law. Invoices shall be prepared and submitted in accordance with the instructions provided on the Purchase Order. Invoices shall contain the following information: Purchase Order number, item numbers, description of supplies and or/services, sizes, quantities, unit prices and extended totals and applicable sales/use tax. The County is not subject to excise tax.

3.8 USAGE REPORT:

The Contractor shall furnish the County a quarterly usage report delineating the acquisition activity governed by the Contract. The format of the report shall be approved by the County and shall disclose the quantity and dollar value of each contract item by individual unit.

3.9 ACCEPTANCE:

Upon successful completion of the performance period, the system shall be deemed accepted and the warranty period begins. All documentation shall be completed prior to final acceptance.

3.10 ADDITIONAL PRICING:

Bidders are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in this Invitation For Bids. Pricing offered

should be noted on the pricing pages of the Bidder response in the format requested. TWO sets of catalogs/pricing documents shall accompany any additional pricing offered.

3.11 DISCOUNTS TO MARICOPA COUNTY EMPLOYEES:

Vendors may include with their bids/proposals/quotes the amount of any discount they are willing to offer to Maricopa County Employees. (There are about 12,000 employees at the county). The amount of the offered discount, if any, will not be considered in evaluating bids/proposals/quotes to determine which vendor has offered the lowest price or which proposal is determined to be in the best interest of Maricopa County. The County does not want vendors to offer any discount to County Employees that would negatively impact the pricing the vendors offer to Maricopa County for its purchases. Should the vendors have any questions regarding this request, please contact Kunjan Dayal (602) 506-8020. Vendors are not obligated to provide services to employees, when the employee directly orders and pays for the service, under any resulting contract from this procurement, if the employee does not meet the individual financial and other requirements the vendors places on other private individual customers.

3.12 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Bank of America MC Procurement Card or other procurement card that may be used by the County from time to time, to place and make payment for orders under this Contract. Bidders without this capability may be considered non-responsive and not eligible for award consideration.

3.13 PROMPT PAYMENT DISCOUNT:

Maricopa County, through its "Purchase Card Process" has initiated changes that are intended to both improve and expedite the purchasing and payment process. In light of these efforts, Bidders are strongly encouraged to offer Maricopa County prompt payment discounts for this service and take into consideration receipt of payment with seventy-two (72) hours from time of payment processing. Discounts offered will be considered in the evaluation price analysis process.

3.14 INTERNET ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Proposers without this capability may be considered non-responsive and not eligible for award consideration.

Purchase Card Clarification.

Maricopa County's Bank of America Purchase Card program is based on the MasterCard charge card. There is no charge from Maricopa County for the program, any costs or charges to the vendor or contractor will be based on the transaction dollar amount and is from the Vendors/contractors servicing Bank. The vendor/contractor should contact their bank to arrange for the acceptance and information concerning any charges to use this program.

The advantages of accepting the purchase card for payment are as follows.

1. The bank pays the vendor/contractor in 48 to 72 hours versus 30 days from Maricopa County.
2. The vendor/contractor does not have to invoice Maricopa County.
3. The vendor/contractor does not have to carry that transaction in their account receivable.

Maricopa County offers this opportunity only to vendors/contractors that are not 1099 reportable to the Internal Revenue Service. Maricopa County will be asking those vendors/contractors that are offered this opportunity to give the County a prompt payment discount.

3.15 INQUIRIES:

All inquiries concerning information contained herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 WEST LINCOLN
PHOENIX AZ 85003

All telephone inquiries shall be addressed to:

KUNJAN DAYAL, PROCUREMENT SPECIALIST – (602) 506-8020

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

4.0 **CONTRACT TERMS AND CONDITIONS:**

4.1 LANGUAGE FOR REQUIREMENTS CONTRACTS:

Contractors signify their understanding and agreement by signing this document, that the Contract resulting from this bid will be a requirements contract. However, this Contract does not guarantee that any purchases will be made.

It only indicates that if purchases are made for the services contained in this Contract, that they will be purchased from the Contractor awarded that item. Orders will only be placed when a need is identified by a Using Agency or Department and proper authorization and documentation have been approved.

4.2 ESCALATION:

Any requests for price adjustments must be submitted thirty (30) days prior to the Contract renewal date. Justification for the requested adjustment in cost of labor and/or materials must be accompanied by appropriate documentation. Escalation shall not exceed the increase in the U.S. Department of Labor (Bureau of Labor Statistics) Consumer Price Index for Urban Consumers. Increases shall be approved in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.

4.3 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

4.4 TERMINATION FOR DEFAULT:

If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued. The termination for default will be issued only after it is deemed by the County, that the Contractor has failed to remedy the problem after being forewarned.

4.5 TERMINATION BY THE COUNTY:

If the Contractor should be adjudged bankrupt or should make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of its insolvency, the County may terminate this Contract. If the Contractor should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to provide enough properly skilled workers or proper materials, or persistently disregard laws and ordinances, or not proceed with work or

otherwise be guilty of, a substantial violation of any provision of this Contract, then the County may terminate this Contract. Prior to termination of this Contract, the County shall give the Contractor fifteen (15) calendar days written notice. Upon receipt of such termination notice, the Contractor shall be allowed fifteen (15) calendar days to cure such deficiencies.

4.6 APPROPRIATION CONTINGENCY:

The Contractor recognized that any agreement entered into shall commence upon the day first provided and continued in full force and effect until termination in accordance with its provisions. The Contractor and the County herein recognized that the continuation of any contract after the close of any given fiscal year of the County which fiscal years end on June 30 of each year, shall be subject to the approval of the budget of the County providing for or covering such contract item as an expenditure therein. The County does not represent that said budget item will be actually adopted, said determination being the determination of the County Board of Supervisors at the time of the adoption of the budget.

4.7 ORGANIZATION - EMPLOYMENT DISCLAIMER:

The Contract is not intended to constitute, create, give rise to or otherwise recognize a joint venture contract or relationship, partnership or formal business organization of any kind, and the rights and obligations of the parties shall be only those expressly set forth in the Contract.

The parties agree that no persons supplied by the Contractor(s) in the performance of obligations under the contract are considered to be County employees, and that no rights of County civil service, retirement or personnel rules accrue to such persons. The Contractor(s) shall have total responsibility for all salaries, wages, bonuses, retirement withholdings, workmen's compensation, other employee benefits and all taxes and premiums appurtenant thereto concerning such persons, and shall save and hold the County harmless with respect thereto.

4.8 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S. § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the contract.

4.9 OFFSET FOR DAMAGES:

In addition to all other remedies at Law or Equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance under this contract.

4.10 ADDITIONS/DELETIONS OF SERVICE:

The County reserves the right to add and/or delete services to this Contract. Should a service requirement be deleted, payment to the Contractor will be reduced proportionally, to the amount of service reduced in accordance with the bid price. Should additional services be required from this Contract, prices for such additions will be negotiated between the Contractor and the County.

4.11 SUBCONTRACTING:

The Contractor may not assign this Contract or Subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the Bid Serial Number and identify the job project.

The Subcontractor's rate for the job shall not exceed that of the Prime Contractor's rate, as bid in the pricing section, unless the Prime Contractor is willing to absorb any higher rates. The Subcontractor's invoice shall be invoiced directly to the Prime Contractor, who in turn shall pass-through the costs to the County, without mark-up. A copy of the Subcontractor's invoice must accompany the Prime Contractor's invoice.

4.12 AMENDMENTS:

All amendments to this Contract must be in writing and signed by both parties.

4.13 CONFORMATION WITH THE LAW:

This service shall be accomplished in conformity with the laws, ordinances, rules, regulations and zoning restrictions of the United States of America, the State of Arizona, County of Maricopa, and the City of Phoenix.

4.14 CONTRACT COMPLIANCE MONITORING:

The Materials Management Department and the using Agency (ies) shall monitor the Contractors compliance with, and performance under, the terms and conditions of the Contract. The Contractor shall make available for inspection and/or copying by the County all records and accounts relating to the work performed or the services provided in this Contract.

4.15 RETENTION OF RECORDS:

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for five (5) years after final payment or until after the resolution of any audit questions which could be more than five (5) years, whichever is longer. The Department, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of any and all said materials.

4.16 ADEQUACY OF RECORDS:

If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that allowable services were provided. The Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

4.17 AUDIT DISALLOWANCES:

If at any time it is determined by the Department that a cost for which payment has been made is a disallowed cost, the Department shall notify the Contractor in writing of the disallowance and the required course of action, which shall be at the option of the Department either to adjust any future claim submitted by the Contractor by the amount of the disallowance or to require repayment of the disallowed amount by the Contractor forthwith issuing a check payable to Maricopa County.

4.18 P.O. CANCELLATION LANGUAGE:

The Department of Materials Management reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the Contractor but only for actual and documentable costs incurred by the Contractor due to and after issuance of the Purchase Order.

The County will not reimburse the Contractor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.

Contractors agree to accept verbal notification of cancellation from the Department of Materials Management with written notification to follow. By submitting a bid in response to this Invitation For Bids, the Contractor specifically acknowledges to be bound by this cancellation policy.

4.19 VALIDITY:

The invalidity, in whole or in part, of any provision of this Contract shall not void or affect the validity of any other provision of this Contract.

4.20 CONTRACTOR RESPONSIBILITY:

The Contractor will be responsible for any damages whatsoever to County property as applicable when such property is the responsibility or in the custody of the Contractor, his employees or Subcontractors.

4.21 DELIVERY:

It shall be the Contractor responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

4.22 PRICE REDUCTIONS:

By submitting a bid in response to this solicitation, Contractors agree to guarantee that Maricopa County is receiving the lowest price offered by your company to other customers for similar services at comparable volumes in a similar geographic area. If at any time during the contract period your company offers a lower price to another customer, **SIMILAR PRICES MUST BE EXTENDED TO MARICOPA COUNTY** If a notification IS not made of said price reductions, upon discovery Maricopa County shall reserve the right to take any or all of the following actions:

4.22.1 Cancel the Contract, if it is currently in effect.

4.22.2 Determine the amount, which the County was overcharged and submit a request for payment from the Contractor for that amount.

4.22.3 Take the necessary steps to collect any performance surety provided on the applicable contract.

4.23 RIGHTS IN DATA:

The County shall have the use of data and reports resulting from this Contract without additional cost or other restriction except as may be established by law or applicable regulation. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder.

4.24 SECURITY AND PRIVACY:

The Contractor agrees that none of its officers or employees shall use or reveal any research or statistical information furnished by any person and identifiable to any specific private person for any purpose other than the purpose for which it was obtained. Copies of such information shall not, without the consent of the person furnishing such information, be admitted as evidence or used for any purpose in any action, suit, or other judicial or administrative proceedings, unless ordered by a court of competent jurisdiction. The County shall be notified immediately upon receipt of any such order of court, pertaining to production of such information.

The Contractor shall incorporate the foregoing provisions of this paragraph in all of its authorized subcontracts.

4.25 **PROCUREMENT CARD CAPABILITY:**

It is the intent of Maricopa County to utilize the Bank of America MC Procurement Card to place and make payment for orders under this Contract. Bidders without these capabilities may be considered non-responsive and not eligible for award consideration.

G & G ADVERTISING, 2388 TITAN ROW, ORLANDO, FL 32809

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: X YES _____ NO

ACCEPT PROCUREMENT CARD: X YES _____ NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: X YES _____ NO 2 % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: X YES _____ NO 0 % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: X YES _____ NO

Discount in subscription rates for employee ordered services:
(venders are encouraged to state discount off their regular subscription rates) _____ N/A _____

PRICING:

~~NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.~~

~~Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.~~

~~Unit price as bid for Classified and Display Advertising in accordance with specifications:~~

NAME OF PUBLICATION _____ The Tribune _____

SUBSCRIPTION RATE _____ \$ N/A /Year

CLASSIFIED ADVERTISING

RATE(S)	DAILY	SUNDAY
IX	\$ <u>5.26</u> per line	\$ <u>5.26</u> per line
2-6X	\$ <u>5.26</u> per line	
7-13X	\$ <u>5.26</u> per line	
14-27X	\$ <u>5.26</u> per line	
28+ X	\$ <u>5.26</u> per line	

DISPLAY ADVERTISING

(size in inches)	DAILY	SUNDAY
1 x 1	\$ <u>58.54</u>	\$ <u>58.54</u>
1 x 1.5	\$ <u>87.81</u>	\$ <u>87.81</u>
1 x 2	\$ <u>117.08</u>	\$ <u>117.08</u>
1 x 2.5	\$ <u>146.35</u>	\$ <u>146.35</u>
1 x 3	\$ <u>175.62</u>	\$ <u>175.62</u>
1 x 4	\$ <u>234.16</u>	\$ <u>234.16</u>
2 x 2	\$ <u>234.16</u>	\$ <u>234.16</u>
2 x 2.5	\$ <u>292.70</u>	\$ <u>292.70</u>
2 x 3	\$ <u>351.24</u>	\$ <u>351.24</u>
2 x 3.5	\$ <u>409.78</u>	\$ <u>409.78</u>
2 x 4	\$ <u>468.32</u>	\$ <u>468.32</u>

OTHERS:

(Vendors may list other related items)

G & G ADVERTISING, 2388 TITAN ROW, ORLANDO, FL 32809

PRICING:

NOTE: ~~DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.~~

~~Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.~~

~~Unit price as bid for Classified and Display Advertising in accordance with specifications:~~

NAME OF PUBLICATION ARIZONA REPUBLIC

SUBSCRIPTION RATE \$ N/A /Year

CLASSIFIED ADVERTISING

RATE(S)	DAILY	SUNDAY
1X	\$ <u>6.36</u> per line	\$ <u>7.29</u> per line
2-6X	\$ <u>5.76</u> per line	
7-13X	\$ <u>5.44</u> per line	
14-27X	\$ <u>5.18</u> per line	
28+ X	\$ <u>4.78</u> per line	

DISPLAY ADVERTISING

(size in inches)	DAILY	SUNDAY
1 x 1	\$ <u>89.04</u>	\$ <u>102.06</u>
1 x 1.5	\$ <u>133.56</u>	\$ <u>153.09</u>
1 x 2	\$ <u>178.08</u>	\$ <u>204.12</u>
1 x 2.5	\$ <u>222.60</u>	\$ <u>255.15</u>
1 x 3	\$ <u>267.12</u>	\$ <u>306.18</u>
1 x 4	\$ <u>356.16</u>	\$ <u>408.24</u>
2 x 2	\$ <u>356.16</u>	\$ <u>408.24</u>
2 x 2.5	\$ <u>445.20</u>	\$ <u>510.30</u>
2 x 3	\$ <u>534.24</u>	\$ <u>612.36</u>
2 x 3.5	\$ <u>623.28</u>	\$ <u>714.42</u>
2 x 4	\$ <u>712.32</u>	\$ <u>816.48</u>

OTHERS:

~~(Vendors may list other related items)~~

G & G ADVERTISING, 2388 TITAN ROW, ORLANDO, FL 32809

PRICING:

NOTE: ~~DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.~~

~~Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.~~

~~Unit price as bid for Classified and Display Advertising in accordance with specifications:~~

NAME OF PUBLICATION _____ USA TODAY _____

SUBSCRIPTION RATE _____ \$ N/A /Year

CLASSIFIED ADVERTISING

RATE(S) _____ DAILY _____ FRIDAY - SUNDAY _____

IX _____	\$ _____	per line	\$ <u>N/A</u> per line
2-6X _____	\$ _____	per line	
7-13X _____	\$ _____	per line	
14-27X _____	\$ _____	per line	
28+ X _____	\$ _____	per line	

DISPLAY ADVERTISING

—(size in inches) _____ DAILY _____ SUNDAY _____

1 x 1 _____	\$ _____	per line	\$108.00
1 x 1.5 _____	\$ _____	per line	\$162.00
1 x 2 _____	\$ _____	per line	\$216.00
1 x 2.5 _____	\$ _____	per line	\$270.00
1 x 3 _____	\$ _____	per line	\$324.00
1 x 4 _____	\$ _____	per line	\$432.00
2 x 2 _____	\$ _____	per line	\$432.00
2 x 2.5 _____	\$ _____	per line	\$540.00
2 x 3 _____	\$ _____	per line	\$648.00
2 x 3.5 _____	\$ _____	per line	\$756.00
2 x 4 _____	\$ _____	per line	\$864.00

OTHERS:

(Vendors may list other related items)

G & G ADVERTISING, 2388 TITAN ROW, ORLANDO, FL 32809

PRICING:

~~NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.~~

~~Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.~~

~~Unit price as bid for Classified and Display Advertising in accordance with specifications:~~

NAME OF PUBLICATION LOS ANGELES TIMES

SUBSCRIPTION RATE \$ N/A /Year

CLASSIFIED ADVERTISING

RATE(S)	DAILY	SUNDAY
IX	\$ 35.95 per line	\$ 49.95 per line
2-6X 4-7X	\$ 16.25 per line	
7-13X 8-29X	\$ 12.00 per line	
14-27X	\$ per line	
28+ X	\$ per line	

DISPLAY ADVERTISING

(size in inches)	DAILY	SUNDAY
1 x 1	\$	\$
1 x 1.5	\$	\$
1 x 2	\$	\$
1 x 2.5	\$	\$
1 x 3	\$	\$
1 x 4	\$	\$
2 x 2	\$	\$
2 x 2.5	\$	\$
2 x 3	\$3,019.80	\$4,195.80
2 x 3.5	\$3,523.10	\$4,895.10
2 x 4	\$4,026.40	\$5,594.40

OTHERS:

(Vendors may list other related items)

Terms: 3% 15 Days, or Net 30

Federal Tax ID Number: 11-3195259

Vendor Number: 113195259

Telephone Number: 800-390-2892

Fax Number: 800-390-2893

Company Web Site: www.ggadv.com

Contact Person: Katie Elifritz
(e-mail: kelifritz@ggadv.com)

Contract Period: To cover period ending JUNE 30, 2003-2004.

REMOVED FROM CONTRACT 06/16/2004.

NEW TIMES INC., 1201 E. JEFFERSON, PHOENIX, AZ 85034

PRICING SHEET SO73105/BO602690

P.O. ADDRESS: P.O. BOX 2510, PHOENIX, AZ 85002

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: X YES NO

ACCEPT PROCUREMENT CARD: X YES NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: X YES NO 3 % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: YES X NO % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: X YES NO

Discount in subscription rates for employee ordered services:
(vendors are encouraged to state discount off their regular subscription rates) 10%

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION PHOENIX NEW TIMES

SUBSCRIPTION RATE \$ 200.00 /Year

CLASSIFIED ADVERTISING

RATE(S)	DAILY	SUNDAY
IX	\$ <u> 7.00 </u> per line	\$ <u> included </u> per line
2-6X	\$ <u> 5.69 </u> per line	
7-13X	\$ <u> 4.45 </u> per line	
14-27X	\$ <u> 3.60 </u> per line	
28+ X	\$ <u> 3.14 </u> per line	

DISPLAY ADVERTISING

(size in inches)	DAILY	SUNDAY
1 x 1	\$ <u> 48.30 </u>	\$ <u> Included </u>
1 x 1.5	\$ <u> N/A </u>	\$ <u> Included </u>
1 x 2	\$ <u> 99.60 </u>	\$ <u> Included </u>
1 x 2.5	\$ <u> N/A </u>	\$ <u> Included </u>
1 x 3	\$ <u> 144.90 </u>	\$ <u> Included </u>
1 x 4	\$ <u> 193.20 </u>	\$ <u> Included </u>
2 x 2	\$ <u> 166.00 </u>	\$ <u> Included </u>
2 x 2.5	\$ <u> N/A </u>	\$ <u> Included </u>
2 x 3	\$ <u> 250.00 </u>	\$ <u> Included </u>
2 x 3.5	\$ <u> N/A </u>	\$ <u> Included </u>
2 x 4	\$ <u> 324.00 </u>	\$ <u> Included </u>

OTHERS:

(Vendors may list other related items)

NEW TIMES INC., 1201 E. JEFFERSON, PHOENIX, AZ 85034

Terms: Net 30 Days

Federal Tax ID Number: 86-0689689

Vendor Number: 860689689

Telephone Number: (602) 229-8509

Fax Number: (602) 271-0444

Company Web Site: www.phoenixnewtimes.com

Contact Person: Jeff Hale
(e-mail: jeff.hale@newtimes.com)

Contract Period: To cover period ending **JUNE 30, 2003 2004 2005.**

SWEAT MARKETING INC., 5743 E. THOMAS, #2, SCOTTSDALE, AZ 85251

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☐ YES ☒ NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: ☐ YES ☒ NO ☐ % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: ☐ YES ☒ NO ☐ % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

Discount in subscription rates for employee ordered services:

(vendors are encouraged to state discount off their regular subscription rates)

_____ - -

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION **SWEAT MAGAZINE**

SUBSCRIPTION RATE \$ 18.00 first class /Year
\$ 14.00 third class /Year

CLASSIFIED ADVERTISING
RATE(S)

DAILY *

SUNDAY *

DISPLAY ADVERTISING
(size in inches)

DAILY *

SUNDAY *

OTHERS:

(Vendors may list other related items)

***Contact vendor for prevailing pricing.**

Terms: **10% 30 Days**

Federal Tax ID Number: 86-0694800

Vendor Number: 860694800

Telephone Number: (480) 947-3900

Fax Number: (480) 947-1215

Company Web Site: www.sweatmagazine.com

Contact Person: Sue Berliner
(e-mail: sweatmag@ix.netcom.com)

Contract Period: To cover period ending **JUNE 30, 2003 2004 2005.**

THE ARIZONA REPUBLIC, 200 E. VAN BUREN, PHOENIX, AZ 85004

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: X YES NOACCEPT PROCUREMENT CARD: X YES NOREBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: YES X NO % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)INTERNET ORDERING CAPABILITY: YES X NO % DISCOUNTOTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: X YES X NO**Discount in subscription rates for employee ordered services:**
(vendors are encouraged to state discount off their regular subscription rates) --

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.**Unit price as bid for Classified and Display Advertising in accordance with specifications:****NAME OF PUBLICATION** THE ARIZONA REPUBLIC **SUBSCRIPTION RATE** \$ - /Year**CLASSIFIED ADVERTISING (Effective September 1, 2001)**
RATE(S)

	DAILY	SUNDAY
IX	\$ 5.38 5.54 6.06* 6.30 per line	\$ 5.91 6.09 6.94* 7.22 per line
2-6X	\$ 4.88 5.03 5.50* 5.72 per line	
7-13X	\$ 4.61 4.75 5.19* 5.40 per line	
14-27X	\$ 4.38 4.51 4.94* 5.14 per line	
28+ X	\$ 4.04 4.16 4.55* 4.73 per line	

DISPLAY ADVERTISING

(size in inches)

	DAILY	SUNDAY
1 x 1	\$ 75.32 84.84 88.20	\$ 82.74 97.16 101.08
1 x 1.5	\$ 112.98 127.26 132.30	\$ 124.11 145.74 151.62
1 x 2	\$ 150.64 169.68 176.40	\$ 165.48 194.32 202.16
1 x 2.5	\$ 188.30 212.10 220.50	\$ 206.85 242.90 252.70
1 x 3	\$ 225.96 254.52 264.60	\$ 248.22 291.48 303.24
1 x 4	\$ 301.28 339.36 352.80	\$ 330.96 388.64 404.32
2 x 2	\$ 301.28 339.36 352.80	\$ 330.96 388.64 404.32
2 x 2.5	\$ 376.60 424.20 441.00	\$ 413.70 485.80 505.40
2 x 3	\$ 451.92 509.04 529.20	\$ 496.44 582.96 606.48
2 x 3.5	\$ 527.24 593.88 617.40	\$ 579.18 680.12 707.56
2 x 4	\$ 602.56 678.72 705.60	\$ 661.92 777.28 808.64

The changes are effective November 6, 2002 July 1, 2004.

THE ARIZONA REPUBLIC, 200 E. VAN BUREN, PHOENIX, AZ 85004**DISPLAY ADVERTISING (In News sections)**

(size in inches)	DAILY	SUNDAY
1 x 1	\$125.53 141.40 147.00	\$137.90 161.93 168.46
1 x 1.5	\$188.30 212.10 220.50	\$206.85 242.90 252.70
1 x 2	\$251.07 282.80 294.00	\$275.80 323.87 336.93
1 x 2.5	\$313.83 353.50 367.49	\$344.75 404.83 421.16
1 x 3	\$376.60 424.20 440.99	\$413.70 485.80 505.39
1 x 4	\$502.13 565.60 587.99	\$551.60 647.73 673.86
2 x 2	\$502.13 565.60 587.99	\$551.60 647.73 673.86
2 x 2.5	\$627.67 707.00 734.99	\$689.50 809.67 842.32
2 x 3	\$753.20 848.40 881.99	\$827.40 971.60 1010.79
2 x 3.5	\$878.73 989.80 1028.99	\$965.30 1133.53 1179.25
2 x 4	\$1,004.2 1131.20 1175.98	\$1,103.20 1295.46 1347.71

The changes are effective November 6, 2002 July 1, 2004.

OTHERS:

(Vendors may list other related items)

Work Avenue/Jobs Arizona/USA Today Careers Network

Connecting local companies with job seekers via the internet.

Open Rate/1 position	\$250.00 435.00/mo.
3 month plan* 5 job postings	\$470.00 455.00/mo.
6 month plan* 10 job postings	\$345.00 440.00/mo.
12 month plan* 25 job postings	\$235.00 450.00/mo.
Employer Job Wrap System	\$1,000/mo for 12 mo.
Company Profile Only	\$750/annual

*All term agreements include: Unlimited job postings, unlimited resumes, and a company profile.

*All term agreements include: job postings, unlimited resumes, and a company profile.
One job posting equals 30 days

Online Advertising Products – Careerbuilder.com**Careerbuilder.com Job Packs**

Prices listed are per month, for priority postings:

\$100/job – Includes Brand Builder* (66% off regular rate)

*Brand Builder is a multi-page profile that contains the information you want job seekers to know, including your company's history, vision & mission, people, job opportunities and a link to your company's website.

Additional Products:

Power Days **5 job postings per month for 12 months beginning 11/01/02 \$383.40/mo.**

Coupled with a Sunday classified ad, target passive job seekers. Publish a Sunday ad at regular rates, then pick 2 additional days below for only \$2.50 per line per day or \$5.00 per line for both days. One day in classified, Mon.-Sat: **Second day in bannered section in Monday Business, Thursday Sports, or Thursday** (following the Sun. ad).

One or both days in the Sun. or Mon. Business sections, or Thurs. "The Rep". or Sports section.

THE ARIZONA REPUBLIC, 200 E. VAN BUREN, PHOENIX, AZ 85004

Employment Television

Airs on COX cable channel 22 every Mon.-Fri. from 6:30-7:30 a.m. and Sat. 10:30-11:30 a.m.

20 second spot:	<u>\$130.00</u>
30 second spot:	<u>\$165.00</u>
60 second spot:	<u>\$245.00</u>
30 second spot in Spanish (includes translation):	<u>\$205.00</u>

Categories include: General, Construction & Labor, Health Care, Sales & Professional, Resorts & Hospitality, and Education & Schools.

Color

Add color to any display advertisement (min. 2 columns wide by 2 inches deep for only \$2.00 per line.)

On-line

Repeat your newspaper ad on-line:

Display ad: \$25.00 (includes link to your web site)
 Single column ad with link to web site or e-mail, or color text: \$12.00
 Single column ad (no link): \$2.00

***Bold Face Type**

\$0.60 per line extra for every line in the ad.*

Power Days Plus

Same as Powerdays but choose from any retail section. Cost is \$7.00/line for both days.

* The effective start date of the increase in pricing is ~~November 06, 2002~~ **July 1, 2004.**

Careerbuilder Weekly

A free weekly publication that targets the non-exempt, hourly, entry-level, or mid-level job seeker. Over 40,000 copies are delivered to 1800+ high traffic locations throughout the Valley.

1/16 th page	\$80
1/8 th page	\$160
1/4 page	\$360
1/2 page	\$615
3/4 page	\$920
Full page	\$1225

Careerbuilder Weekly Premium Positions

Profile Advertiser*	\$2100
Front page ad	\$1330
Strip ad front page	\$600
Back page 1/4 page	\$500
Back page 1/2 page	\$900
Full page	\$1600
Inside front/back	Add \$10/inch
Color inside	Add \$5/inch

THE ARIZONA REPUBLIC, 200 E. VAN BUREN, PHOENIX, AZ 85004

*** Profile Advertiser: Includes ½ pg advertorial, front page ad, Careerbuilder TV listing, & 7 days online**

Careerbuilder TV

Airs on PAX channel 51 & cable channel 17 every Monday – Friday from 6:30 – 7:00am. Includes creative concept and design, scripting, logo, text, narration, and professional voiceover.

**Text only: \$175
Enhanced: \$200**

Job Fairs

**Booth only \$595.00
Job fair package* \$795.00
Careerbuilder package** \$995.00**

***Includes ONE, 30-day CareerBuilder Job Pack and 1/8 page ad in CareerBuilder Weekly**

****Includes TWO 30-day CareerBuilder Job Packs and 1/4 page ad in CareerBuilder Weekly**

**Gold sponsorship \$1595.00
Silver sponsorship \$1095.00**

Sponsorships include:

GOLD: Double booth, premium position at Job Fair, TWO CareerBuilder 30-day job packs, front page strip ad in the Job Fair Program and inclusion in all promotional ads in The Republic, CBTv and CareerBuilder Weekly.

SILVER: Double booth, premium position at Job Fair, ONE CareerBuilder 30-day job ad on inside cover of Job Fair Program and inclusion in all promotional ads. pack, strip

All packages include:

- 10' x 8' booth
- Company signage
- 4 deli lunches for your staff
- 2 parking passes
- Listing in Exhibitor Directory
- Name badges
- Private interview booths
- Exhibitor lounge
- Resume copy service and more!

THE ARIZONA REPUBLIC, 200 E. VAN BUREN, PHOENIX, AZ 85004

Terms: Net 30 Days

Federal Tax ID Number: 86-0937358

Vendor Number: 860937358 **B**

Telephone Number: (602) 444-~~8836~~ **-8743**

Fax Number: (602) 444-8113

Company Web Site: www.azcentral.com

Contact Person: ~~Donna Downs Scott Farison Josie Martinez~~ **Karen Hogan**
(e-mail: ~~donna.downs@pri.com~~ scott.farison@pri.com)

Contract Period: To cover period ending **JUNE 30, 2003 2004 2005.**

THE TRIBUNE, 120 W. 1ST AVE., MESA, AZ 85210

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: X YES NOACCEPT PROCUREMENT CARD: X YES NOREBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: X YES NO 10 % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)INTERNET ORDERING CAPABILITY: YES X NO % DISCOUNTOTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES X NO

Discount in subscription rates for employee ordered services:
(vendors are encouraged to state discount off their regular subscription rates) **\$6/month automatic debit.**
Regular rate \$99/year.

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.**Unit price as bid for Classified and Display Advertising in accordance with specifications:****NAME OF PUBLICATION** **EAST VALLEY AND SCOTTSDALE TRIBUNE (TRIBUNE NEWSPAPERS)****SUBSCRIPTION RATE** \$ 72.00 /Year (\$6.00/month automatic debit)**CLASSIFIED ADVERTISING**

RATE(S)	DAILY	SUNDAY
1X	\$ <u>4.47</u> per line	\$ <u>4.47</u> per line
2-6X	\$ <u>3.97</u> per line	\$ <u>3.97</u> per line
7-13X	\$ <u>3.69</u> per line	\$ <u>3.69</u> per line
14-27X	\$ <u>3.46</u> per line	\$ <u>3.46</u> per line
28+ X	\$ <u>3.12</u> per line	\$ <u>3.12</u> per line

DISPLAY ADVERTISING

(size in inches)	DAILY	SUNDAY
1 x 1	\$ <u>49.76</u>	\$ <u>49.76</u>
1 x 1.5	\$ <u>74.64</u>	\$ <u>74.64</u>
1 x 2	\$ <u>99.52</u>	\$ <u>99.52</u>
1 x 2.5	\$ <u>124.40</u>	\$ <u>124.40</u>
1 x 3	\$ <u>149.28</u>	\$ <u>149.28</u>
1 x 4	\$ <u>199.04</u>	\$ <u>199.04</u>
2 x 2	\$ <u>199.04</u>	\$ <u>199.04</u>
2 x 2.5	\$ <u>248.80</u>	\$ <u>248.80</u>
2 x 3	\$ <u>298.56</u>	\$ <u>298.56</u>
2 x 3.5	\$ <u>348.32</u>	\$ <u>348.32</u>
2 x 4	\$ <u>398.08</u>	\$ <u>398.08</u>

OTHERS:

(Vendors may list other related items)

THE TRIBUNE, 120 W. 1ST AVE., MESA, AZ 85210

OTHERS:

(Vendors may list other related items)

~~480 Jobs = (12 Months starting 7/26/2000 @ \$1,500 a month) This ad will be a 10 column x 28 line advertisement in the front of the 480 Jobs tab published the last Wednesday of each month.~~

~~Get Out = \$10/Inch. This ad will be a 8x6 (1/2 page) @ \$480 per week to appear in the Thursday edition of Get Out.~~

DISCOUNTED PRODUCTS:

- | | |
|---|-------------------------------------|
| 1. BORDER CHARGES | <u>\$ 5.00</u> per ad |
| 2. REVERSE AND SCREENS | <u>\$10.00</u> per ad |
| 3. INTERNET | <u>\$.05 -.20</u> per line per day |
| 4. GET OUT-a Thursday publication | |
| 5. EAST VALLEY GUIDE-a newcomers guide in October | |

Discounts will be offered for these products at current discount rates.

Terms: Net 30 Days

Federal Tax ID Number: ~~33-0915796~~ **22-2768755**

Vendor Number: ~~330915796-A~~ **222768755 A**

Telephone Number: ~~(480) 970-2372~~ **(480) 898-6302**

Fax Number: ~~(480) 970-2323~~ **(480) 898-6463**

Contact Person: **Lorraine A. Terrill** e-mail: iterrill@aztrib.com
~~Howard Fine~~ e-mail: hfine@aztrib.com

Contract Period: To cover period ending **June 30, 2003 2004 2005.**

LA VOZ NEWSPAPER, PO BOX 2831, PHOENIX, AZ, 85002-2831

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: X YES NO

ACCEPT PROCUREMENT CARD: X YES NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: YES X NO % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: YES X NO % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: X YES NO

Discount in subscription rates for employee ordered services:
(vendors are encouraged to state discount off their regular subscription rates) 20%

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION LA VOZ NEWSPAPER

SUBSCRIPTION RATE \$ 40.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

	DAILY	SUNDAY
IX *	\$ _____ per line	\$ _____ per line
2-6X	\$ _____ per line	\$ _____ per line
7-13X	\$ _____ per line	\$ _____ per line
14-27X	\$ _____ per line	\$ _____ per line
28+ X	\$ _____ per line	\$ _____ per line

DISPLAY ADVERTISING

(size in inches)	DAILY	SUNDAY
1 x 1	\$ N/A	\$ _____
1 x 1.5	\$ N/A	\$ _____
1 x 2	\$ N/A	\$ _____
1 x 2.5	\$ N/A	\$ _____
1 x 3	\$ N/A	\$ _____
1 x 4	\$ 40.00 per column inch	\$ _____
2 x 2	\$ _____	\$ _____
2 x 2.5	\$ _____	\$ _____
2 x 3	\$ _____	\$ _____
2 x 3.5	\$ _____	\$ _____
2 x 4	\$ _____	\$ _____

OTHERS:

(Vendors may list other related items)

LA VOZ NEWSPAPER, PO BOX 2831, PHOENIX, AZ, 85002-2831

* Classified Advertising Rates: 20 words or less \$19.95.
.25 for every word thereafter.

* Publishing Day is Wednesday only *

Terms: 5% 30 Days

Federal Tax ID Number: 86-0971898

Vendor Number: 860971898 A

Telephone Number: (602) 253-9080

Fax Number: (602) 253-9071

Contact Person: ~~Claudia Moreno~~ **Dan Blastowicz**

Contract Period: To cover period ending **JUNE 30, 2003 2004 2005.**

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: X YES NO

ACCEPT PROCUREMENT CARD: X YES NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: YES X NO % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: X YES NO % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: X YES NO

Discount in subscription rates for employee ordered services:
(vendors are encouraged to state discount off their regular subscription rates) N/A

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION LOS ANGELES DAILY JOURNAL

SUBSCRIPTION RATE \$ 557.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

	DAILY	SUNDAY
IX	\$ <u> 6.57 </u> per line*	\$ <u> N/A </u> per line
2-6X	\$ <u> 6.57 </u> per line*	
7-13X	\$ <u> 6.57 </u> per line*	
14-27X	\$ <u> 5.57 </u> per line*	
28+ X	\$ <u> 4.86 </u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

	DAILY	SUNDAY
1 x 1	\$ <u> 46.43 </u>	\$ <u> N/A </u>
1 x 1.5	\$ <u> 69.65 </u>	\$ <u> </u>
1 x 2	\$ <u> 92.86 </u>	\$ <u> </u>
1 x 2.5	\$ <u> 116.08 </u>	\$ <u> </u>
1 x 3	\$ <u> 139.29 </u>	\$ <u> </u>
1 x 4	\$ <u> 185.72 </u>	\$ <u> </u>
2 x 2	\$ <u> 185.72 </u>	\$ <u> </u>
2 x 2.5	\$ <u> 232.15 </u>	\$ <u> </u>
2 x 3	\$ <u> 278.58 </u>	\$ <u> </u>
2 x 3.5	\$ <u> 325.01 </u>	\$ <u> </u>
2 x 4	\$ <u> 371.44 </u>	\$ <u> </u>

OTHERS:

(Vendors may list other related items) *5 day minimum @ 14 lines per day

Circulation Area: Los Angeles and Southern California
Focus: Legal News

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION SAN FRANCISCO DAILY JOURNAL

SUBSCRIPTION RATE \$ 557.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX	\$ <u>6.57</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>6.57</u> per line*	
7-13X	\$ <u>6.57</u> per line*	
14-27X	\$ <u>5.57</u> per line*	
28+ X	\$ <u>4.86</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1	\$ <u>20.20</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>30.30</u>	\$ _____
1 x 2	\$ <u>40.40</u>	\$ _____
1 x 2.5	\$ <u>50.50</u>	\$ _____
1 x 3	\$ <u>60.60</u>	\$ _____
1 x 4	\$ <u>80.80</u>	\$ _____
2 x 2	\$ <u>80.80</u>	\$ _____
2 x 2.5	\$ <u>101.00</u>	\$ _____
2 x 3	\$ <u>121.20</u>	\$ _____
2 x 3.5	\$ <u>141.40</u>	\$ _____
2 x 4	\$ <u>161.60</u>	\$ _____

OTHERS:

(Vendors may list other related items) *5 day minimum @ 14 lines per day

Circulation Area: San Francisco and Northern California

Focus: Legal News

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION	<u>CALIFORNIA REAL ESTATE JOURNAL</u>	
SUBSCRIPTION RATE	\$ <u>94.00</u> /Year	
CLASSIFIED ADVERTISING RATE(S)	DAILY	SUNDAY
IX	\$ <u>9.29</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>8.57</u> per line*	
7-13X	\$ <u>7.85</u> per line*	
14-27X	\$ <u>7.00</u> per line*	
28+ X	\$ <u>7.00</u> per line*	
DISPLAY ADVERTISING (size in inches)	DAILY	SUNDAY
1 x 1	\$ <u>82.63</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>123.95</u>	\$ _____
1 x 2	\$ <u>165.26</u>	\$ _____
1 x 2.5	\$ <u>206.58</u>	\$ _____
1 x 3	\$ <u>247.89</u>	\$ _____
1 x 4	\$ <u>330.52</u>	\$ _____
2 x 2	\$ <u>330.52</u>	\$ _____
2 x 2.5	\$ <u>413.15</u>	\$ _____
2 x 3	\$ <u>495.78</u>	\$ _____
2 x 3.5	\$ <u>578.41</u>	\$ _____
2 x 4	\$ <u>661.04</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Northern and Southern California

Focus: Real Estate

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION DAILY COMMERCE

SUBSCRIPTION RATE \$ 209.00 /Year

CLASSIFIED ADVERTISING
RATE(S)

DAILY

SUNDAY

IX	\$ <u>2.14</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>2.14</u> per line*	
7-13X	\$ <u>2.00</u> per line*	
14-27X	\$ <u>1.86</u> per line*	
28+ X	\$ <u>1.71</u> per line*	

DISPLAY ADVERTISING
(size in inches)

DAILY

SUNDAY

1 x 1	\$ <u>22.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>33.00</u>	\$ _____
1 x 2	\$ <u>44.00</u>	\$ _____
1 x 2.5	\$ <u>55.00</u>	\$ _____
1 x 3	\$ <u>66.00</u>	\$ _____
1 x 4	\$ <u>88.00</u>	\$ _____
2 x 2	\$ <u>88.00</u>	\$ _____
2 x 2.5	\$ <u>95.00</u>	\$ _____
2 x 3	\$ <u>114.00</u>	\$ _____
2 x 3.5	\$ <u>133.00</u>	\$ _____
2 x 4	\$ <u>152.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Greater Los Angeles

Focus: Business and Real Estate

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION BUSINESS JOURNAL

SUBSCRIPTION RATE \$51.00 /Year

CLASSIFIED ADVERTISING
RATE(S)

DAILY

SUNDAY

IX	<u>\$.71</u> per line*
2-6X	<u>\$.71</u> per line*
7-13X	<u>\$.57</u> per line*
14-27X	<u>\$.43</u> per line*
28+ X	<u>\$.29</u> per line*

\$ N/A per line

DISPLAY ADVERTISING
(size in inches)

DAILY

SUNDAY

1 x 1	<u>\$ 12.00</u>
1 x 1.5	<u>\$ 18.00</u>
1 x 2	<u>\$ 24.00</u>
1 x 2.5	<u>\$ 30.00</u>
1 x 3	<u>\$ 36.00</u>
1 x 4	<u>\$ 48.00</u>
2 x 2	<u>\$ 48.00</u>
2 x 2.5	<u>\$ 60.00</u>
2 x 3	<u>\$ 72.00</u>
2 x 3.5	<u>\$ 84.00</u>
2 x 4	<u>\$ 96.00</u>

\$ <u>N/A</u>
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____

OTHERS:

(Vendors may list other related items)

*14 line minimum

Circulation Area: Riverside County, California

Focus: Business

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION ORANGE COUNTY REPORTER

SUBSCRIPTION RATE \$83.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX	\$ <u>1.14</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.14</u> per line*	
7-13X	\$ <u>1.00</u> per line*	
14-27X	\$ <u>.86</u> per line*	
28+ X	\$ <u>.71</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1	\$ <u>12.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>18.00</u>	\$ _____
1 x 2	\$ <u>24.00</u>	\$ _____
1 x 2.5	\$ <u>30.00</u>	\$ _____
1 x 3	\$ <u>36.00</u>	\$ _____
1 x 4	\$ <u>48.00</u>	\$ _____
2 x 2	\$ <u>48.00</u>	\$ _____
2 x 2.5	\$ <u>60.00</u>	\$ _____
2 x 3	\$ <u>72.00</u>	\$ _____
2 x 3.5	\$ <u>84.00</u>	\$ _____
2 x 4	\$ <u>96.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Orange County, California

Focus: Business and Real Estate

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION **SAN DIEGO COMMERCE**

SUBSCRIPTION RATE **\$59.00 /Year**

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX	\$ <u>1.14</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.14</u> per line*	
7-13X	\$ <u>1.00</u> per line*	
14-27X	\$ <u>.86</u> per line*	
28+ X	\$ <u>.71</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1	\$ <u>12.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>18.00</u>	\$ _____
1 x 2	\$ <u>24.00</u>	\$ _____
1 x 2.5	\$ <u>30.00</u>	\$ _____
1 x 3	\$ <u>36.00</u>	\$ _____
1 x 4	\$ <u>48.00</u>	\$ _____
2 x 2	\$ <u>48.00</u>	\$ _____
2 x 2.5	\$ <u>60.00</u>	\$ _____
2 x 3	\$ <u>72.00</u>	\$ _____
2 x 3.5	\$ <u>84.00</u>	\$ _____
2 x 4	\$ <u>96.00</u>	\$ _____

OTHERS:

(Vendors may list other related items)

***14 line minimum**

Circulation Area:	Greater San Diego, California
Focus:	Business and Real Estate

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION ANTELOPE VALLEY JOURNAL

SUBSCRIPTION RATE \$ 40.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY**SUNDAY**

IX	\$ <u>1.00</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.00</u> per line*	
7-13X	\$ <u>.86</u> per line*	
14-27X	\$ <u>.71</u> per line*	
28+ X	\$ <u>.57</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

DAILY**SUNDAY**

1 x 1	\$ <u>12.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>18.00</u>	\$ _____
1 x 2	\$ <u>24.00</u>	\$ _____
1 x 2.5	\$ <u>30.00</u>	\$ _____
1 x 3	\$ <u>36.00</u>	\$ _____
1 x 4	\$ <u>48.00</u>	\$ _____
2 x 2	\$ <u>48.00</u>	\$ _____
2 x 2.5	\$ <u>60.00</u>	\$ _____
2 x 3	\$ <u>72.00</u>	\$ _____
2 x 3.5	\$ <u>84.00</u>	\$ _____
2 x 4	\$ <u>96.00</u>	\$ _____

OTHERS:

(Vendors may list other related items)

*14 line minimum

Circulation Area: North-East Los Angeles County, California

Focus: Local Community

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION VENTURA JOURNAL

SUBSCRIPTION RATE \$ 40.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX \$ 1.00 per line*

\$ N/A per line

2-6X \$ 1.00 per line*

7-13X \$.86 per line*

14-27X \$.71 per line*

28+ X \$.57 per line*

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1 \$ 12.00

\$ N/A

1 x 1.5 \$ 18.00

\$ _____

1 x 2 \$ 24.00

\$ _____

1 x 2.5 \$ 30.00

\$ _____

1 x 3 \$ 36.00

\$ _____

1 x 4 \$ 48.00

\$ _____

2 x 2 \$ 48.00

\$ _____

2 x 2.5 \$ 60.00

\$ _____

2 x 3 \$ 72.00

\$ _____

2 x 3.5 \$ 84.00

\$ _____

2 x 4 \$ 96.00

\$ _____

OTHERS:

(Vendors may list other related items)

*14 line minimum

Circulation Area: Ventura County, California

Focus: Local Community

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION THE DAILY RECORDER

SUBSCRIPTION RATE \$ 246.00 /Year

CLASSIFIED ADVERTISING
RATE(S)

DAILY

SUNDAY

IX	\$ <u>1.86</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.86</u> per line*	
7-13X	\$ <u>1.71</u> per line*	
14-27X	\$ <u>1.57</u> per line*	
28+ X	\$ <u>1.42</u> per line*	

DISPLAY ADVERTISING
(size in inches)

DAILY

SUNDAY

1 x 1	\$ <u>15.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>22.50</u>	\$ _____
1 x 2	\$ <u>30.00</u>	\$ _____
1 x 2.5	\$ <u>37.50</u>	\$ _____
1 x 3	\$ <u>45.00</u>	\$ _____
1 x 4	\$ <u>60.00</u>	\$ _____
2 x 2	\$ <u>60.00</u>	\$ _____
2 x 2.5	\$ <u>75.00</u>	\$ _____
2 x 3	\$ <u>90.00</u>	\$ _____
2 x 3.5	\$ <u>105.00</u>	\$ _____
2 x 4	\$ <u>120.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Greater Sacramento, California

Focus: Legal, Business and Real Estate

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION THE INTER-CITY EXPRESS

SUBSCRIPTION RATE \$ 137.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX	\$ <u>1.57</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.57</u> per line*	
7-13X	\$ <u>1.43</u> per line*	
14-27X	\$ <u>1.29</u> per line*	
28+ X	\$ <u>1.14</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1	\$ <u>12.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>18.00</u>	\$ _____
1 x 2	\$ <u>24.00</u>	\$ _____
1 x 2.5	\$ <u>30.00</u>	\$ _____
1 x 3	\$ <u>36.00</u>	\$ _____
1 x 4	\$ <u>48.00</u>	\$ _____
2 x 2	\$ <u>48.00</u>	\$ _____
2 x 2.5	\$ <u>60.00</u>	\$ _____
2 x 3	\$ <u>72.00</u>	\$ _____
2 x 3.5	\$ <u>84.00</u>	\$ _____
2 x 4	\$ <u>96.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Greater Oakland, California

Focus: Business and Real Estate.

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION **SAN JOSE POST-RECORD**

SUBSCRIPTION RATE \$ 116.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX	\$ <u>1.86</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.86</u> per line*	
7-13X	\$ <u>1.71</u> per line*	
14-27X	\$ <u>1.57</u> per line*	
28+ X	\$ <u>1.42</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1	\$ <u>13.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>19.50</u>	\$ _____
1 x 2	\$ <u>26.00</u>	\$ _____
1 x 2.5	\$ <u>32.50</u>	\$ _____
1 x 3	\$ <u>39.00</u>	\$ _____
1 x 4	\$ <u>52.00</u>	\$ _____
2 x 2	\$ <u>52.00</u>	\$ _____
2 x 2.5	\$ <u>65.00</u>	\$ _____
2 x 3	\$ <u>78.00</u>	\$ _____
2 x 3.5	\$ <u>91.00</u>	\$ _____
2 x 4	\$ <u>104.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: **Greater San Jose, California**

Focus: **Legal, Business and Real Estate**

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION MARIN COUNTY COURT REPORTER

SUBSCRIPTION RATE \$ 99.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

	DAILY	SUNDAY
IX	\$ <u>1.86</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.86</u> per line*	
7-13X	\$ <u>1.71</u> per line*	
14-27X	\$ <u>1.57</u> per line*	
28+ X	\$ <u>1.42</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

	DAILY	SUNDAY
1 x 1	\$ <u>12.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>18.00</u>	\$ _____
1 x 2	\$ <u>24.00</u>	\$ _____
1 x 2.5	\$ <u>30.00</u>	\$ _____
1 x 3	\$ <u>36.00</u>	\$ _____
1 x 4	\$ <u>48.00</u>	\$ _____
2 x 2	\$ <u>48.00</u>	\$ _____
2 x 2.5	\$ <u>60.00</u>	\$ _____
2 x 3	\$ <u>72.00</u>	\$ _____
2 x 3.5	\$ <u>84.00</u>	\$ _____
2 x 4	\$ <u>96.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Marin County, California

Focus: Legal, Business and Real Estate

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION SONOMA COUNTY HERALD-RECORDER

SUBSCRIPTION RATE \$ 188.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX	\$ <u>1.86</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.86</u> per line*	
7-13X	\$ <u>1.71</u> per line*	
14-27X	\$ <u>1.57</u> per line*	
28+ X	\$ <u>1.42</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1	\$ <u>12.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>18.00</u>	\$ _____
1 x 2	\$ <u>24.00</u>	\$ _____
1 x 2.5	\$ <u>30.00</u>	\$ _____
1 x 3	\$ <u>36.00</u>	\$ _____
1 x 4	\$ <u>48.00</u>	\$ _____
2 x 2	\$ <u>48.00</u>	\$ _____
2 x 2.5	\$ <u>60.00</u>	\$ _____
2 x 3	\$ <u>72.00</u>	\$ _____
2 x 3.5	\$ <u>84.00</u>	\$ _____
2 x 4	\$ <u>96.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Sonoma County, California

Focus: Legal, Business and Real Estate

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION ARIZONA JOURNAL

SUBSCRIPTION RATE \$ 109.00 /Year

CLASSIFIED ADVERTISING
RATE(S)

DAILY

SUNDAY

IX \$ 1.71 per line*
2-6X \$ 1.71 per line*
7-13X \$ 1.57 per line*
14-27X \$ 1.29 per line*
28+ X \$ 1.14 per line*

\$ N/A per line

DISPLAY ADVERTISING
(size in inches)

DAILY

SUNDAY

1 x 1 \$ 16.00
1 x 1.5 \$ 24.00
1 x 2 \$ 32.00
1 x 2.5 \$ 40.00
1 x 3 \$ 48.00
1 x 4 \$ 64.00
2 x 2 \$ 64.00
2 x 2.5 \$ 80.00
2 x 3 \$ 96.00
2 x 3.5 \$ 112.00
2 x 4 \$ 128.00

\$ N/A
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Arizona

Focus: Legal News

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION COLORADO JOURNAL

SUBSCRIPTION RATE \$ 271.00 /Year

CLASSIFIED ADVERTISING
RATE(S)

DAILY

SUNDAY

IX	\$ <u>1.57</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.57</u> per line*	
7-13X	\$ <u>1.43</u> per line*	
14-27X	\$ <u>1.29</u> per line*	
28+ X	\$ <u>1.14</u> per line*	

DISPLAY ADVERTISING
(size in inches)

DAILY

SUNDAY

1 x 1	\$ <u>16.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>24.00</u>	\$ _____
1 x 2	\$ <u>32.00</u>	\$ _____
1 x 2.5	\$ <u>40.00</u>	\$ _____
1 x 3	\$ <u>48.00</u>	\$ _____
1 x 4	\$ <u>64.00</u>	\$ _____
2 x 2	\$ <u>64.00</u>	\$ _____
2 x 2.5	\$ <u>80.00</u>	\$ _____
2 x 3	\$ <u>96.00</u>	\$ _____
2 x 3.5	\$ <u>112.00</u>	\$ _____
2 x 4	\$ <u>128.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Greater Denver, Colorado

Focus: Legal, Business and Real Estate

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION NEVADA JOURNAL

SUBSCRIPTION RATE \$ 152.00 /Year

CLASSIFIED ADVERTISING
RATE(S)

DAILY

SUNDAY

IX	\$ <u>1.00</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>1.00</u> per line*	
7-13X	\$ <u>.86</u> per line*	
14-27X	\$ <u>.71</u> per line*	
28+ X	\$ <u>.57</u> per line*	

DISPLAY ADVERTISING
(size in inches)

DAILY

SUNDAY

1 x 1	\$ <u>11.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>16.50</u>	\$ _____
1 x 2	\$ <u>22.00</u>	\$ _____
1 x 2.5	\$ <u>27.50</u>	\$ _____
1 x 3	\$ <u>33.00</u>	\$ _____
1 x 4	\$ <u>44.00</u>	\$ _____
2 x 2	\$ <u>44.00</u>	\$ _____
2 x 2.5	\$ <u>55.00</u>	\$ _____
2 x 3	\$ <u>66.00</u>	\$ _____
2 x 3.5	\$ <u>77.00</u>	\$ _____
2 x 4	\$ <u>88.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Greater Las Vegas, Nevada

Focus: Legal News

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION WASHINGTON JOURNAL

SUBSCRIPTION RATE \$ 122.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX	\$ <u>3.14</u> per line*	\$ <u>N/A</u> per line
2-6X	\$ <u>3.14</u> per line*	
7-13X	\$ <u>2.57</u> per line*	
14-27X	\$ <u>2.29</u> per line*	
28+ X	\$ <u>2.00</u> per line*	

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1	\$ <u>28.00</u>	\$ <u>N/A</u>
1 x 1.5	\$ <u>42.00</u>	\$ _____
1 x 2	\$ <u>56.00</u>	\$ _____
1 x 2.5	\$ <u>70.00</u>	\$ _____
1 x 3	\$ <u>84.00</u>	\$ _____
1 x 4	\$ <u>112.00</u>	\$ _____
2 x 2	\$ <u>112.00</u>	\$ _____
2 x 2.5	\$ <u>140.00</u>	\$ _____
2 x 3	\$ <u>168.00</u>	\$ _____
2 x 3.5	\$ <u>196.00</u>	\$ _____
2 x 4	\$ <u>224.00</u>	\$ _____

OTHERS:

(Vendors may list other related items) *14 line minimum

Circulation Area: Greater Seattle, Washington

Focus: Legal News

DAILY JOURNAL CORPORATION, 915 E. FIRST STREET, LOS ANGELES, CA, 90012

Terms: NET 30 Days

Federal Tax ID Number: 95-4133299

Vendor Number: 954133299

Telephone Number: 800-788-7840

Fax Number: 800-540-4089

Contact Person: Ariadna Gutierrez, Government Ads Mgr.

E-mail: Ari-Gutierrez@dailyjournal.com

Web site address: www.DailyJournal.com

Contract Period: To cover period ending JUNE 30, ~~2003~~ ~~2004~~ 2005.

ARIZONA INFORMANT NEWSPAPER, 1746 E. MADISON #2, PHOENIX, AZ 85034

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: X YES NO

ACCEPT PROCUREMENT CARD: X YES NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: X YES NO % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: YES X NO % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: X YES NO

Discount in subscription rates for employee ordered services:
(vendors are encouraged to state discount off their regular subscription rates)

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION ARIZONA INFORMANT NEWSPAPER

SUBSCRIPTION RATE \$ 25.00 /Year

**CLASSIFIED ADVERTISING
RATE(S)**

DAILY

SUNDAY

IX *	\$ <u>2.33</u> per line	\$ <u>N/A</u> per line
2-6X	\$ <u> </u> per line	\$ <u> </u> per line
7-13X	\$ <u> </u> per line	\$ <u> </u> per line
14-27X	\$ <u> </u> per line	\$ <u> </u> per line
28+ X	\$ <u> </u> per line	\$ <u> </u> per line

**DISPLAY ADVERTISING
(size in inches)**

DAILY

SUNDAY

1 x 1	\$ <u>25.00</u>	\$ <u> </u>
1 x 1.5	\$ <u>37.50</u>	\$ <u> </u>
1 x 2	\$ <u>50.00</u>	\$ <u> </u>
1 x 2.5	\$ <u>62.50</u>	\$ <u> </u>
1 x 3	\$ <u>75.00</u>	\$ <u> </u>
1 x 4	\$ <u>100.00</u>	\$ <u> </u>
2 x 2	\$ <u>100.00</u>	\$ <u> </u>
2 x 2.5	\$ <u>112.00</u>	\$ <u> </u>
2 x 3	\$ <u>150.00</u>	\$ <u> </u>
2 x 3.5	\$ <u>162.00</u>	\$ <u> </u>
2 x 4	\$ <u>200.00</u>	\$ <u> </u>

OTHERS:

(Vendors may list other related items)

ARIZONA INFORMANT NEWSPAPER, 1746 E. MADISON #2, PHOENIX, AZ 85034

Terms:	Net 15 Days
Federal Tax ID Number:	86-0424228
Vendor Number:	860424228
Telephone Number:	(602) 257-9300
Fax Number:	(602) 257-0547
Contact Person:	Rowland W. Campbell, Jr.
Contract Period:	To cover period ending JUNE 30, 2003 2004 2005.

BEAR ESSENTIAL NEWS FOR KIDS, 1037 S ALVERNON WAY SUITE 150, TUCSON, AZ 85711-5946
KIDS VIEW COMMUNICATIONS CORP., 1631 E GUADALUPE ROAD #102, TEMPE, AZ 85283,
KIDS VIEW COMMUNICATIONS CORP., 10 N. NORTON SUITE #110, TUCSON, AZ 85719

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☒ YES ☐ NO (is being set up)

INTERNET ORDERING CAPABILITY: ☐ YES ☒ NO ☐ % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☐ YES ☒ NO

Discount in subscription rates for employee ordered services:
(vendors are encouraged to state discount off their regular subscription rates)

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

NAME OF PUBLICATION **BEAR ESSENTIAL NEWS FOR KIDS**

SUBSCRIPTION RATE \$ 6.95 /Year

DISPLAY ADVERTISING

OTHERS: **FULL PAGE (10" x 12 11/16") MONTHLY (12 X yr.) \$5,594.00/mo. (see attached)**
(Vendors may list other related items)

Terms: NET 30

Federal Tax ID Number: 86-0720365

Vendor Number: 860720365 B A

Telephone Number: ~~480/752-2327~~ 520/792-9930

Fax Number: ~~480/752-7575~~ 520/792-2580

Contact Person: Nancy Lutich Gawain

E-Mail Address(REP) boomer@azstarnet.com

Company WEB Site: www.azstarnet.com/beaessential

Contract Period: To cover period ending JUNE 30, 2003 2004 2005.

JOBING.COM, 3550 N CENTRAL SUITE #910, PHOENIX, AZ 85012

PRICING SHEET SO73105/BO602690

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☐ YES ☒ NO (is being set up)

INTERNET ORDERING CAPABILITY: ☒ YES ☐ NO % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

Discount in subscription rates for employee ordered services:
(vendors are encouraged to state discount off their regular subscription rates)

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. **BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.**

Rate Sheet: Bidders shall submit a current advertising rate sheet with their bid.

Unit price as bid for Classified and Display Advertising in accordance with specifications:

	<u>3 month Trial</u>	<u>6 month</u>	<u>12 month</u>
Go Jobing 3!			
• Up to 3 job postings anytime!	\$102/wk	\$97/wk	\$88/wk
Go Jobing 3!PLUS			
• Up to 3 job postings anytime!	\$193/wk	\$177/wk	\$156/wk
• Resume Searching			
Go Jobing 5!			
• Up to 5 job postings anytime!	\$153/wk	\$123/wk	\$107/wk
Go Jobing 5!PLUS			
• Up to 5 job postings anytime!	\$244/wk	\$203/wk	\$175/wk
• Resume Searching			
Go Jobing 10!			
• Up to 10 job postings anytime!	\$295/wk	\$236/wk	\$207/wk
• Resume Searching			
Go Jobing 20!			
• Up to 20 job postings anytime!	\$375/wk	\$299/wk	\$249/wk
• Resume Searching			
Go Jobing 40!			
• Up to 40 job postings anytime!	\$525/wk	\$420/wk	\$367/wk
• Resume Searching			
Go Jobing Infiniti!			
• Up to 120 job postings anytime!	\$655/wk	\$520/wk	\$450/wk
• Resume Searching			

JOBING.COM, 3550 N CENTRAL SUITE #910, PHOENIX, AZ 85012

Terms:	NET 30 (due on receipt)
Federal Tax ID Number:	04-3569744
Vendor Number:	043569744
Telephone Number:	602/200-6800
Fax Number:	602/200-6802
Contact Person:	Brian Mohr
E-Mail Address(REP)	brian.mohr@jobing.com
Company WEB Site:	www.jobing.com
Contract Period:	To cover period ending JUNE 30, 2003 2004 2005.